Strategic Account Manager｜既存顧客営業｜グローバルSaaS｜ハイブリッド勤務

Job Information

Recruiter
Drake International K.K.

Job ID
1607061

Industry
Software

Company Type
Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio
(Almost) All Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
6 million yen ~ 10 million yen

Refreshed
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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Daily Conversation Level (Amount Used: English usage about 10%)

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

必須

- BtoB法人営業経験10年以上
- 大手企業向けソリューション営業経験
- 課題解決型営業経験
- CRM利用経験
- 日本語ネイティブレベル
- ビジネスレベルの英語力

歓迎

- SaaS経験

- Fintech経験
- Salesforce利用経験

Company Description