



Strategic Account Manager | 既存顧客営業 | グローバルSaaS | ハイブリッド勤務

Job Information

Recruiter

[Drake International K.K.](#)

Job ID

1607061

Industry

Software

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

(Almost) All Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 10 million yen

Refreshed

August 24th, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation (Amount Used: English usage about 10%)

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

必須

- BtoB法人営業経験10年以上
- 大手企業向けソリューション営業経験
- 課題解決型営業経験
- CRM利用経験
- 日本語ネイティブレベル
- ビジネスレベルの英語力

歓迎

- SaaS経験

- Fintech経験
- Salesforce利用経験

Company Description