



Understanding People

Sales Associate セールスアソシエイト (Hybrid Work)

Excellent Compensation & Flexible PTO

Job Information

Recruiter

[Specialized Group](#)

Job ID

1607018

Industry

Investment Banking

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

August 23rd, 2026 04:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Sales Associate セールスアソシエイト (Hybrid Work)

Our client, a global provider of investment and financial services and software, is seeking a Sales Associate to join their expanding team. This role offers the unique opportunity to participate in an industry-leading sales training bootcamp, preparing you for a lucrative career in sales within the financial services sector. Enjoy excellent compensation, flexible PTO, hybrid work options, and a defined career path with opportunities for professional development and mentorship.

業務内容：

- M&A専門家との関係構築
- 担当アカウントへの価値提案の提供
- 売上目標を超えるためのセールスチームのサポート

- パーチャルおよびオンサイトのクライアントイベントへの参加
- CRM戦略を活用したクライアント関係管理
- ソリューションセリング手法を活用した販売プロセスの実施

応募資格：

- 直接販売の経験
- 優れたコミュニケーション能力
- M&A専門家との関係構築能力
- CRM戦略の経験があればなお可
- ソリューションセリング手法の経験があればなお可

Company Description