



モビリティ トランスフォーメーション 自動運転トラック・エコシステム プロジェクトリーダー Project Lead Ecos...

三菱ふそうトラック・バス株式会社での募集です。 新規事業開発のご経験のある方は...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

三菱ふそうトラック・バス株式会社

Job ID

1606410

Industry

Automobile and Parts

Company Type

International Company

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

6.5 million yen ~ 10 million yen

Work Hours

08:00 ~ 17:00

Holidays

【有給休暇】有給休暇は入社時から付与されます 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 1月～6月入社の場合は1...

Refreshed

August 6th, 2026 14:18

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2398738】

【仕事内容 / Job Description】

■Job Summary

We are looking for a Project Lead to drive key initiatives for (C) ASE ecosystems and business innovations with focus on autonomous truck strategy turning innovative ideas into real world solutions.

Autonomous Truck Ecosystem

Support the development of autonomous trucking ecosystem target picture

Develop a future business model and go to market strategy for MFTBC

Analyze customer use cases and identify potential future services and products. Identify high impact use cases and contribute to go to market approaches

Project Leadership Execution

Lead cross functional projects from concept to implementation

Drive Proof of Concept (PoC) initiatives and pilot programs hands on

Ensure structured project management timelines and deliverables

Ecosystem Development

Support the design and integration of other (C) .A.S.E. ecosystems

Identify synergies between ecosystem players and business areas

Contribute to ecosystem strategy and vertical integration approaches

Business Innovation

Develop business cases financial models and strategic insights

Identify new business opportunities and support their validation

Translate strategy into actionable initiatives

Partner Collaboration

Work with internal teams and external partners (tech providers startups logistics players)

Support partner identification onboarding and collaboration

Contribute to partnership agreements and coordination

【部署の紹介 / Department Introduction】

The ZEV Ecosystem Business Innovation department at Mitsubishi Fuso Truck and Bus Corporation drives the creation and scaling of integrated (C) .A.S.E. (Connected (in other department) Autonomous Shared Electric) ecosystems.

It identifies and builds new business opportunities establishes strategic partner networks and leads the end to end development of innovative solutions · from concept and proof of concept to full implementation.

By aligning technology business strategy and partnerships the department enables efficient processes accelerates technology adoption and unlocks sustainable growth.

This is a high impact project lead role working in a flat organizational structure driving results through ownership collaboration and co creation.

Required Skills

■募集要件 / Requirement

- Degree in Business Engineering or related field
- 4 ・ 7 years of experience in consulting strategy project management or business development
- Strong interest or experience in autonomous driving transportation or logistics
- Proven ability to lead projects and drive execution
- Strong analytical and problem solving skills
- Excellent communication and stakeholder management abilities

■ Language Level

English: Business Level

Japanese: Business Level

※ご応募の際は英文レジュメをご用意くださいませ。

Company Description

- トラック・バスの開発、製造、販売、輸出入