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JAC Recruitment Thailand

PR/120145 | Sales Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1605632

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 4th, 2026 10:59

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Manager

Key Responsibilities

- Lead and manage the sales team (currently 4 sales members).
- Maintain and strengthen relationships with existing customers.
- Drive new business development and acquire new customers. This is the company's top priority for the role.
- Coordinate with internal departments including Production, QC, and Administration to ensure smooth business operations.
- Report directly to the Japanese expatriate manager.

Qualifications

- Bachelor's degree or higher.
- Minimum 5 years of sales experience in the manufacturing industry.
- Previous experience as a Sales Manager.
- Proven track record in New Business Development.
- Strong sales mindset with the ability to generate new business opportunities independently.
- Ability to read and understand technical drawings.
- Japanese language: Intermediate level or above.
- English communication skills.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description