



PR/087547 | FP&A & Commercial Finance Manager

Job Information

Recruiter

JAC Recruitment USA

Job ID

1605625

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

The FP&A & Commercial Finance Manager serves as a key business partner to Sales, Operations, Supply Chain, and Accounting, providing financial planning, forecasting, profitability analysis, and performance reporting to support strategic decision-making. This role drives revenue growth and margin improvement through actionable financial insights, pricing analysis, and commercial finance support.

RESPONSIBILITIES

- Lead budgeting, forecasting, and financial planning activities to support business objectives.
- Develop and maintain financial models for sales forecasting, operating expenses, gross margin, and working capital analysis.
- Analyze customer, product, and SKU profitability to identify growth and margin improvement opportunities.

- Partner with Sales on pricing strategies, customer proposals, promotions, and commercial decision-making.
- Conduct variance analysis on sales, volume, mix, price, cost, freight, and promotional spending.
- Prepare executive reports, KPI dashboards, and management presentations.
- Collaborate with Sales, Operations, Supply Chain, Procurement, and Accounting to support business initiatives.
- Provide financial analysis and recommendations to improve profitability, forecast accuracy, and operational performance.
- Support business cases, strategic projects, and new product or customer initiatives.
- Drive reporting enhancements, process improvements, and data quality initiatives related to FP&A and commercial finance.

QUALIFICATIONS

- Bachelor's degree in Finance, Accounting, Business, Economics, or a related field.
- 5-8+ years of experience in FP&A, Commercial Finance, Corporate Finance, or Financial Analysis.
- Strong financial modeling, budgeting, forecasting, and variance analysis skills.
- Experience conducting profitability analysis and supporting business performance reporting.
- Advanced Excel skills.
- Strong analytical and problem-solving abilities.
- Excellent communication and presentation skills.
- Ability to partner effectively with cross-functional stakeholders and provide actionable business recommendations.
- CPA, CMA, MBA, or other advanced certifications are a plus.

SALARY USD 140,000-175,000 (DOE)

LOCATION Santa Fe Springs, CA

WORK STYLE Onsite

BENEFITS

- Health and dental insurance
- 401(k) Retirement Plan
- Paid Vacations
- Paid Holidays

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Company Description