



PR/110620 | Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1605559

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

- Develop and maintain relationships with customers in assigned territories, focusing on automation and motion control solutions
- Identify new business opportunities and support business expansion through proactive sales activities
- Achieve sales targets and contribute to revenue growth by promoting the company's products and solutions
- Prepare quotations, negotiate commercial terms, and follow up on customer inquiries and projects
- Collaborate with internal teams including marketing, technical support, and customer service to ensure timely and effective customer support
- Travel domestically as required to visit customers, conduct business meetings, and support project activities.

Benefits-

- Mileage-based fuel allowance

- Monthly company-sponsored dinner
- Medical insurance coverage
- Annual performance-based bonus (typically around one month's salary, subject to company performance)
- Annual salary increment

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Company Description