

PR/096076 | 【Leading international logistics company】Korean Sales Manager

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1604963

Industry
Logistics, Storage

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
October 20th, 2026 17:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

About the Role

Our client, a leading international logistics company, is seeking a Korean Sales Manager (Assistant Manager level) to support the expansion of its Korean customer portfolio in Northern Vietnam. This is a replacement position due to anticipated organizational changes and offers an excellent opportunity for a sales professional with logistics industry experience and strong connections within the Korean manufacturing community.

The successful candidate will lead a small sales team while driving new business acquisition and maintaining relationships with existing key accounts, particularly among Korean manufacturers operating in Vietnam.

Key Responsibilities

- Develop and expand business opportunities with Korean-invested companies in Vietnam.
- Maintain and strengthen relationships with existing clients.
- Identify new sales opportunities and generate leads within target industries.

- Conduct regular customer visits across Northern Vietnam, primarily through day trips.
- Coordinate with internal operations teams to provide effective logistics solutions.
- Manage and coach a team of 2-3 staff members.
- Prepare sales reports, forecasts, and market intelligence updates.
- Support strategic business development initiatives and revenue growth objectives.

Requirements

- Native Korean speaker.
- Minimum 3-5 years of B2B sales experience.
- At least 1-2 years of experience in logistics, freight forwarding, supply chain, or related industries.
- Proven experience developing Korean clients in Vietnam.
- Strong business development and account management skills.
- Fluent English communication skills.
- Currently based in Hanoi is highly preferred.
- Leadership experience or potential to manage a small team.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description