



## PR/110600 | Technical Sales

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1604950

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

August 25th, 2026 13:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**About the role**

The Technical Sales position offers an excellent opportunity to apply manufacturing expertise in a customer-focused role within an international business environment. This role is ideal for an experienced professional who can support technical discussions, build strong stakeholder relationships, and contribute to business growth through effective communication.

**Responsibilities**

- Support technical sales activities and engage with customers on product and technical requirements.
- Build and maintain effective relationships with customers and business partners.
- Collaborate with internal teams to address technical enquiries and business needs.
- Contribute to the achievement of business objectives through effective customer support and coordination.
- Communicate effectively with stakeholders in English and, where applicable, Japanese.
- Support cross-functional collaboration within a manufacturing environment.

#### Requirements

- Previous experience in a Technical Sales role.
- Experience working within a manufacturing environment.
- Experience with a Japanese company is preferred.
- Ability to communicate effectively in English.
- Japanese language skills would be advantageous.
- Strong communication and interpersonal skills.
- Ability to work effectively with internal and external stakeholders.
- Professional experience in a manufacturing-related business environment.

#### About the company

A company in the manufacturing industry, this organisation operates in an international environment and is committed to delivering high standards of quality and customer support. The company values technical expertise, collaboration, and strong relationships with customers and business partners.

Note: This job advertisement is provisional and based on limited information provided in the job description. Additional responsibilities, requirements, and company details may be refined as further information becomes available.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

---

#### Company Description