



PR/110597 | MSS Sales Gurgaon

Job Information

Recruiter

JAC Recruitment India

Job ID

1604947

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 11th, 2026 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: AM / DM Sales

Exp: 7-9 Years

Location - Gurgaon

- Maintain strong relationships with existing customers and suppliers
- Identify and develop new business opportunities (new plants, line expansion, localization)
- Re-establish relationships with inactive or lost customers
- Ensure timely follow-ups with customers and suppliers for project progress
- Support project execution teams to meet Quality, Cost, and Delivery (QCD) targets

- Talk with customers, the sales team, and engineers to determine product needs and system requirements.
- Provide customers with product sales support.
- Communicating with clients for providing effective solution as per their requirement.
- Exploring new business opportunities
- Frequent travel to customer locations and project sites
- Close coordination with Japanese stakeholders and global teams
- Ability to work in a structured, process-driven environment
- Ability to deliver cost-competitive and technically sound solutions
- Effective coordination between customers, suppliers, and internal teams
- Proactive approach toward business development and project execution

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Company Description