



PR/160848 | ASSISTANT SALES & MARKETING MANAGER (FSI INDUSTRY)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1604921

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 8th, 2026 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB DESCRIPTIONS:-

- Maintain strong relationships with manufacturers, dealers, and end-users to generate and convert sales opportunities
- Drive sales activities including client outreach, needs analysis, presentations, and negotiation of leasing solutions
- Conduct credit assessments and collaborate with internal teams to ensure smooth processing of lease agreements
- Monitor market trends and customer feedback to identify new business opportunities and enhance service delivery
- Achieve sales targets, provide excellent customer support, and deliver accurate sales reporting and forecasts

JOB REQUIREMENTS

- Degree in Business Administration, Marketing or any related field
- 5 years of working experience in equipment financing/ Industrial hire purchase industry
- Result oriented, strong willingness and ability to drive company sales target

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Company Description