

PR/120135 | Sales Officer (Southern Region) | Education Industry

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1604905

Industry
Education

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 17:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

We are searching for a dynamic and customer-centric Sales Officer / Education Consultant to enhance student recruitment activities and represent the university's academic programs. In this role, you will guide prospective students through the enrollment process, deliver against admission targets, and build lasting relationships with schools and educational institutions in Southern Thailand.

Job Responsibilities

- Provide information and advice on the university's academic programs.
- Follow up with prospective students through phone calls, emails, social media, and face-to-face meetings.
- Build and maintain relationships with students, parents, schools, and educational partners.
- Conduct presentations at schools, education fairs, exhibitions, and recruitment events.
- Travel to visit schools and support student recruitment activities.

- Guide applicants through the admissions process and required documentation.
  Maintain accurate student records and activity reports.
- Achieve student recruitment and enrollment targets.
- Work closely with marketing and admissions teams to support recruitment campaigns.

Requirements

- 1-3 years of experience in sales, customer service, education consulting, student recruitment, or a related field.
- Good communication and interpersonal skills.
- Service-minded with a passion for helping students.
- Target-oriented and able to work in a fast-paced environment.
- Willing and able to travel extensively upcountry for school visits, student recruitment events, and educational exhibitions.
- Proficient in Microsoft Office applications.
- Good command of English is an advantage.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.th/privacy-policy
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Company Description