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JAC Recruitment Thailand

PR/120088 | Sales Executive (Semiconductor and Industrial Equipment)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1604881

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 11th, 2026 04:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive (Semiconductor and Industrial Equipment) with Automotive client

Salary: 35,000 40,000 THB/month

Working Hours: Mon–Fri / 08:30–17:30

Location: Bang Rak, Bangkok

Our partner, a leading Japanese trading company specializing in semiconductor and industrial equipment solutions, is looking for a Sales Executive to join their growing team in Bangkok.

Key Responsibilities

- Drive new business development
- Manage and grow existing customer accounts

- Promote industrial products and equipment solutions
- Conduct customer visits and build strong relationships
- Prepare quotations and negotiate commercial terms
- Monitor market trends and identify business opportunities
- Collaborate with internal and external stakeholders to achieve sales targets

Qualifications

- Bachelor's degree in any field.
- Experience in B2B sales, business development, or account management
- Ability to manage both new and existing customers
- Proficiency in Microsoft 365 applications (Excel, PowerPoint, and Word)
- Own vehicle with a valid driving license
- Strong communication, presentation, and negotiation skills
- Proactive and results-oriented mindset

Benefits:

- Performance Bonus
- Social Security
- Car Allowance
- Transportation Allowance
- Company Mobile Phone
- Company Laptop
- Health Insurance
- Paid Annual Leave
- Provident Fund

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description