



PR/090112 | Country Manager

Job Information

Recruiter

JAC Recruitment Korea

Job ID

1604869

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Korea, South

Salary

Negotiable, based on experience

Refreshed

August 11th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Country Manager – Korea | Data Center & Building Solutions

???? Seoul Metropolitan Area, South Korea

About the Opportunity

A global provider of integrated technology and security solutions to appoint a Country Manager / General Manager for its Korea business.

This is a highly visible leadership position responsible for driving business growth, leading a local team, managing P&L performance, and developing long-term market expansion strategies.

The successful candidate will have the opportunity to lead an established Korea operation while playing a key role in its next phase of growth.

Key Responsibilities

Business Leadership

- Drive overall business performance and P&L accountability
- Develop and execute strategic business plans
- Lead budgeting, forecasting, and performance management activities
- Identify opportunities for business expansion and market growth

Commercial Development

- Develop relationships with key customers and partners
- Support major commercial opportunities and contract negotiations
- Expand market share and strengthen customer engagement

Team Management

- Lead and develop a local team of approximately 15-20 employees
- Foster a high-performance culture
- Coach and mentor team leaders and individual contributors
- Support operational problem-solving and business execution

Stakeholder Management

- Work closely with regional and global leadership teams
- Represent the Korea business within APAC leadership discussions
- Ensure alignment between local execution and global objectives

Ideal Background

- Experience as a Country Manager, General Manager, Business Unit Head, or similar leadership role
- Strong P&L ownership experience
- Proven success driving business growth and commercial performance
- Experience managing cross-functional teams
- Strong customer-facing and stakeholder management capability
- Ability to balance strategic leadership with a hands-on management style
- Experience working within multinational organizations

Preferred Industry Background

- Electronic Security Solutions
- Physical Security

- Access Control
- CCTV / Video Surveillance
- Data Centers
- Building Technology
- Technical Services
- Industrial Technology Solutions

Requirements

Fluent Korean and English

Strong leadership and people management skills

Commercially driven with strong business acumen

Experience working in regional or global environments

Why This Opportunity?

- Regional leadership exposure
- Full business ownership
- Growth-oriented environment
- Opportunity to build and scale a Korea business
- Direct interaction with APAC leadership team

For a confidential discussion, please contact:

Jason Lee, Associate Director - JAC Recruitment Korea

???? jason.lee@jac-recruitment.com

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Company Description