



インドネシアの求人なら  
JAC Recruitment Indonesia

## CR/123947 | Busines Development

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1604831

**Industry**

Other (Trade)

**Job Type**

Contract

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

August 25th, 2026 11:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

????????????????????????????????????????????????????????????????????????????????????:

- ☒ Drive B2B and B2C sales growth for fitness and wellness products
- ☒ Manage the sales process from lead generation to deal closure
- ☒ Build and maintain relationships with business partners and customers
- ☒ Conduct product presentations, consultations, and demonstrations
- ☒ Explore new business opportunities, partnerships, and sales channels
- ☒ Support marketing activities, events, and promotional campaigns
- ☒ Track sales performance and prepare regular reports
- ☒ Achieve sales targets and contribute to business expansion

????????????????????????????????????????????????????????????????????????????????:

- ☒ Bachelor's Degree in any discipline
- ☒ Proven sales experience in B2B and/or premium B2C products
- ☒ Background in fitness, wellness, sports, or lifestyle industries is a plus
- ☒ Strong communication, presentation, client management and negotiation skills
- ☒ Target-oriented, proactive, and self-motivated
- ☒ Familiarity with CRM systems or sales tools is an advantage
- ☒ Passion for health, fitness, wellness, and premium lifestyle products

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

---

## Company Description