



PR/097437 | Sales & Marketing Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1604826

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 11:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client in the Semiconductor and Electronics sector is hiring for a sales & marketing manager.

The position oversees key Semiconductor and Electronics accounts across SEA, requiring an experienced professional who can develop long-term customer partnerships, communicate effectively with stakeholders, and leverage trusted relationships to uncover market trends and business opportunities.

Job Responsibilities:

- Develop and execute sales and key account strategies aligned with business objectives and growth priorities.
- Manage strategic customer accounts, build long-term relationships, and understand customer demand, purchasing plans, and future business needs.
- Strengthen customer engagement by developing networks across multiple functions and levels, while gathering market, customer, and competitive intelligence.

- Collaborate with internal teams, including Supply Chain, Technical, Regional offices, and Headquarters, to ensure seamless customer support and sales execution.
- Drive business growth by identifying new market opportunities, expanding emerging product sales, preparing sales forecasts and reports, and supporting team performance development where required.

Job Requirements:

- Diploma or Degree in Business or a related discipline, with at least 8 years of B2B sales and key account management experience, including 2 years in a managerial capacity.
- Proven track record in managing existing customer relationships and developing new business opportunities; semiconductor or electronics industry experience is highly preferred.
- Strong understanding of the Southeast Asian market, with the ability to manage mature accounts while identifying sustainable growth opportunities.
- Excellent relationship-building, networking, and consultative communication skills, with fluency in spoken and written English and proficiency in Microsoft Office.
- Willingness to travel within Southeast Asia

Interested applicant, please click APPLY or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description