



PR/097431 | Regional Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1604824

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 11th, 2026 05:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Regional Sales Manager

Location: Singapore

About Us:

The client is a European manufacturer specializing in plastic products for the medical device and pharmaceutical industries. With a strong global footprint, they are looking for an experienced sales professional to lead growth in the South Asia region.

Key Responsibilities:

- Own turnover and results for the assigned sales territory
- Acquire new customers and provide technical/commercial support to newly onboarded accounts

- Coordinate customer projects in collaboration with HQ
- Conduct market research on regional customer base, applications, and competitive landscape
- Support budget planning for the assigned territory

Qualifications:

- Bachelor's degree in Plastics Processing, Mechanical Engineering, or a related discipline (or equivalent industry experience)
- 7–10 years of sales or business development experience, ideally within medical device or pharmaceutical industries
- Strong track record of growing business and winning new projects
- Ability to translate market, customer, and application needs into effective sales strategies
- Excellent interpersonal and cross-cultural communication skills
- Willingness to travel internationally for business development

Interested applicant, please click **APPLY NOW**

Do note that we will only be in touch if your application is shortlisted.

#LI-JACSG

#countrysingapore

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Company Description