

**【1000～1500万円】Service Manager 【食品加工機 国際的マーケットリーダー】**

JBT Marel Japan株式会社での募集です。 管理職（工場・技術マネジ...

Job Information**Recruiter**

JAC Recruitment Co., Ltd.

Hiring Company

JBT Marel Japan株式会社

Job ID

1603742

Industry

Electronics, Semiconductor

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 15 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度 10日 【休日】完全週休二日制 夏季休暇 年末年始

Refreshed

July 23rd, 2026 17:39

General Requirements**Career Level**

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2287059】

【職務概要】

飲料・食品メーカー向け産業機械のアフターサポートを行なうサービスエンジニアチームのマネージャーポジションです。約7名のチームのピープルマネジメントを担い、顧客へのサービス向上を行ないます。

【主要顧客】

大手食品メーカー（スターゼン、日東ベスト、伊藤ハム、ニチレイ）

飲料メーカー（森永乳業、タカナシ乳業など）

【製品例】

食品・飲料加工機（冷凍機、冷却器、オープン、フライヤー、フルーツ搾汁機、充填機、殺菌機などのプロセス機器）

【レポートライン】

日本法人カントリーマネージャー

Main Responsibility

- Manage the service team in Japan including technical supporting field service planning administration for service spare parts

- To carry out Service Sales activities spare parts service ProCare Upgrades
- Work closely with team improving the overall service performance of the company in the Japan region for FoodTech

Processing equipment dealing with multinational firms as well as with local players

- Drive and develop proactive service mindset delivering superior service to our customers
- Participate in developing a 3 year strategic operational plan with quarterly forecast and action plan together with leadership

- Work closely with the leadership on defining and deploying new processes to improve service operations in the region
- Responsible to develop nurture and mentor the Japan team skill matrix competence gap analysis and competence development programs

- Build strong relationship with other departments such as Project Management Applications Finance HR and the other Regional service teams

- Working closely with sales management in Japan to expand the product portfolio offered in Asia Pacific

- Be an integral part of the Key Account Management team in Japan

- Visiting key customers at their HQ（Procurement Directors Engineering Industrial Directors etc.）and at their plants

- Updating weekly reporting monthly sales and pipeline

- Strongly engaged in working with the regional Service teams to improve supply chain of parts and recruitment and training of new engineers and specialists.

Number of Subordinates: 15

This position works closely with:

- Customers
- Service Sales and Sales Support people of JBT MAREL
- Various Business Units of JBT MAREL
- Projects team and project coordinators of JBT MAREL
- Engineering locally equipment suppliers 3rd party supplier allied suppliers strategic partners
- Business control Accounting
- Project Management of equipment suppliers
- Sales support of equipment suppliers
- Application support of equipment suppliers

Budget / revenue responsibility • USD 4.5 million

Required Skills

- 5 years of service team management experience
- Business Level English

Company Description

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