



PR/110576 | Assistant Manager / Manager-Sales

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1603176

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 4th, 2026 01:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position & Department: Assistant Manager/Manager Sales-Metal Industry**Location-** WE WORK Gurgaon

Qualification: Graduate

Reporting to: Japanese MD

About Company-

Japanese trading company specializing in non-ferrous metals, electronic materials, and industrial components.

Experience:

Mandatory: Sales experience in metals industry (aluminum, copper, or steel), business development experience, experience

in a Japanese company.

Preferred: Industry dealing with semiconductor, automotive, HVAC or can manufacturing sectors. Also, experience of working in start-up phase.

Job Description: -

1. Lead new business development activities with Indian and multinational clients.
2. Identify and develop customers and suppliers for non-ferrous metal products.
3. Manage sales pipelines, conduct market research, visit customers, negotiate commercial terms, and support business growth in target industries such as semiconductors, automotive, HVAC, and beverage can manufacturing.
4. Collaborate with Japan headquarters and group companies to develop strategic opportunities.
5. Non-ferrous metals trading industry.

Requirements

- Experience in the metals industry (aluminum, copper, steel, etc.).
- Experience working for a Japanese company.
- Strong persistence and resilience in sales activities.
- Practical and action-oriented mindset, with a willingness to learn and execute rather than relying solely on theoretical knowledge.

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Company Description