



PR/110514 | Sales Manager - Sales(Bangalore)

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1603153

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 13:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description

- Lead and manage the overall India sales team across multiple regions including Bangalore, Delhi, Ahmedabad, Pune, and Mumbai
- Develop and implement sales strategies aligned with business expansion plans in automation and motion control solutions
- Monitor sales performance, set targets, and drive execution to achieve revenue growth
- Coach and mentor senior sales team members (many in 40s–50s), ensuring strong team alignment and motivation
- Coordinate with marketing, technical support, and administrative functions to ensure smooth operations
- Strengthen relationships with key B2B clients in sectors such as semiconductor equipment, factory automation, robotics, and medical devices
- Collaborate with Singapore HQ and Japan HQ regarding business strategy, product updates, and reporting
- Manage key accounts when necessary, though the role focuses primarily on leadership rather than individual sales contribution
- Travel domestically regularly and internationally (Singapore and Thailand annually) for business reviews

Experience

Minimum 15+ years of B2B sales experience in industrial products such as automation components, machinery, robotics, or related technical solutions.

-Prior experience in managing multi-location sales teams is mandatory.

-Exposure to diverse industries (semiconductor, factory automation, medical equipment, robotics) is highly preferred.

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Company Description