

PR/109984 | Sales position JPS

Job Information

Recruiter
JAC Recruitment India

Job ID
1603151

Industry
Business Consulting

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 01:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Summary: The Sr. Consultant shall act as Key Account Manager for handling various customer requirements for Real Estate, Car Rental, Visa/Immigration, and other related services. It offers a great opportunity to work with various Japanese (and occasionally non-Japanese corporate customers) in their journey of business advancements and expansions. You shall be dealing with various Japanese expats including some senior level management (MD, CEOs) of Japanese companies in India.
Key Responsibilities
• Communicate fluently in Japanese (spoken and written) to assist clients with property selection and leasing processes.
• Provide guidance to clients on local real estate practices, society formalities, and rental agreements.
Senior Consultant – Corporate Leasing & Other services (Japanese Language Specialist)
• Build and maintain long-term relationships with Japanese clients, landlords, and brokers.
• Assist clients in property selection based on their needs and budget.
• Support negotiations with property owners and ensure a smooth finalization of lease agreements.
• Coordinate with landlords, brokers, and societies for necessary documentation and approvals.
• Manage the handover process, including apartment setup, furniture arrangement, keeping track

of handover condition and troubleshooting post-move-in issues.
• Coordinate with internal teams for rental invoicing, utility bill payments, and lease renewals.
• Work closely with the internal team to ensure smooth execution of client requests.
• Stay updated on rental market trends, pricing, and property availability.
• Expand property listings and maintain relationships with brokers and property owners.
Qualifications & Skills
• Japanese language proficiency (JLPT N2 or higher, read/write/speak) is mandatory
• Excellent communication skills in English (verbal & written)
• Bachelor's/Master's degree in any field
• Prior experience of corporate administrative job, especially in Japanese company is preferred
• Prior real estate experience is a plus, but not mandatory
• Strong organizational skills, attention to detail, and the ability to multitask.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description