



PR/120063 | Sales Executive (Trading Company)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1603122

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 21st, 2026 11:08

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive (Trading Company)

Salary: 25,000 - 35,000 THB/month with Quarterly Commission

Working Hours: Mon–Fri / 08:30–17:30 (Onsite)

Location: Bang Na, Bangkok

A Japanese-owned company specializing in environmental and energy-saving solutions is looking for a Sales Executive to support business expansion and client development. This role offers the opportunity to work closely with Japanese management while building relationships with manufacturing clients and driving sales growth.

Key Responsibilities

- Conduct product presentations and solution proposals to clients. Prepare and submit quotations based on customer requirements. Manage the sales process from prospecting through deal closure. Perform active field sales activities,

including regular client visits. Build and maintain strong relationships with Japanese manufacturing clients. Identify customer needs and provide effective, persuasive solutions. Follow up on sales opportunities and support business growth.

Qualifications

- Bachelor's degree in any field.
- Intermediate-level English communication skills.
- Sales experience is required (industry background is flexible).
- Strong logical communication and persuasion skills.
- Comfortable with active field work and frequent client visits.
- Must have a valid driver's license and personal vehicle for business travel and customer visits.

Benefits:

- Quarterly Commission
- Transportation reimbursement
- Perfect attendance allowance
- Health insurance
- Social Security
- Annual leave according to company policy

Interested applicants, please click APPLY NOW. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

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Company Description