


# PR/096065 | BD Manager ( Renewable )

## Job Information

**Recruiter**
JAC Recruitment Vietnam Co., Ltd

**Job ID**
1603097

**Industry**
Other (Manufacturing)

**Job Type**
Permanent Full-time

**Location**
Vietnam

**Salary**
Negotiable, based on experience

**Refreshed**
October 27th, 2026 01:00

## General Requirements

**Minimum Experience Level**
Over 10 years

**Career Level**
Mid Career

**Minimum English Level**
Fluent Level

**Minimum Japanese Level**
None

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

Business Development Manager (Renewable Energy)

Location:Hanoi, Vietnam

**Key Responsibilities**

- Identify and develop new business opportunities in renewable energy, including wind, solar, and energy storage projects.
- Build and maintain relationships with developers, investors, government authorities, and other key stakeholders.
- Conduct market research, competitor analysis, and monitor regulatory developments.
- Support project screening, due diligence, commercial discussions, and partnership negotiations.

- Coordinate with internal and external stakeholders throughout project development.
- Prepare market reports, business proposals, presentations, and pipeline updates for management.

**Requirements**

- Bachelor's degree in Business, Engineering, Energy, Economics, Finance, or a related field.
- 8-15 years of experience in business development, project development, investment, or strategic partnerships.
- Strong experience in renewable energy, power, infrastructure, or related industries.
- Experience working in multinational or foreign-invested companies is preferred.
- Proven ability to engage and negotiate with senior executives and key stakeholders.
- Strong analytical, communication, and stakeholder management skills.
- Business-level English proficiency.
- Self-motivated and able to work independently in a dynamic environment.

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## Company Description