

PR/095736 | 【英語活かせる / オフィスDX化】Account Manager (JAPANESE KEY ACCOUNTS)

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1603084

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 01:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

■職務内容■
・Pan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
・Find new customers & establish relationships with customers in assigned territory
・Collect & analysis customers' information to consult customers effectively and get the orders・Make persuasive demonstrations and presentations to decision makers, negotiate contracts
・Periodical report on Sales call/visit & market to Sales Manager(Japanese)

■求める経験・能力・資格等■
・University graduate with at least 3 years' experience in similar positions.
・Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
・Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
・Good communication and negotiation with customers at different levels・Excellent relationship and networking skills
・Highly self-motivated and result oriented
・Independent in job handling and cooperate well with other colleagues in different sections

■働く魅力■
・Work in an international, dynamic and friendly environment・Attractive salary, commission, allowance package

■オファー内容（勤務条件）■
≪給与・手当≫ 2,000USD~3,000USD/月 + インセンティブ+コミッション + 賞与（1ヶ月分）
≪勤務地≫ハノイ

【選考】
面接回数： 2 ~ 3 回

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description