



PR/087502 | Partnership Associate

Job Information

Recruiter

JAC Recruitment USA

Job ID

1603039

Industry

IT Consulting

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

August 4th, 2026 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

In this position, you will drive creator acquisition and partnership development to unlock new markets, owning the full lifecycle from lead sourcing and outreach to onboarding and launch support, while collaborating cross-functionally to strengthen outreach strategies and market expansion efforts.

RESPONSIBILITIES

- Source and engage creators through warm and cold outreach
- Identify and unlock new creator segments and markets
- Partner with leadership on creator acquisition strategy
- Support creators in onboarding and successful launch

- Develop creator publication and content plans
- Collaborate with product, marketing, and data teams on growth insights
- Improve lead sourcing and outreach processes across the US team

QUALIFICATIONS

- 2–4 years in creator partnerships, talent, or relationship management
- Strong understanding of the US creator economy and platforms
- Proven ability in both warm and cold outreach
- Ability to identify emerging creators and niche communities
- Strong communication and relationship-building skills
- Self-starter comfortable in fast-paced, ambiguous environments
- Ability to collaborate across global teams and time zones

SALARY USD \$80,000-110,000

LOCATION Palo Alto, CA

BENEFITS

- Medical, vision, and dental insurance
- Stock options and 401(k)
- Hybrid-friendly work environment

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Company Description