



JAC Recruitment

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JAC Recruitment USA

PR/087172 | Sales Associate

Job Information

Recruiter

JAC Recruitment USA

Job ID

1602508

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 00:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

A growing company in the food distribution industry is seeking a Sales Associate to manage and expand customer relationships within an assigned territory. This role combines field-based client engagement with strategic account development, offering opportunities to directly influence sales growth.

RESPONSIBILITIES

- Visit existing and potential customers to provide product information, support, and maintain strong business relationships
- Develop and expand customer networks to maximize sales opportunities
- Execute sales plans, pricing adjustments, and promotional activities as directed by management
- Communicate customer needs and market feedback to internal teams to support product and business planning

- Collaborate with operations, logistics, and accounting teams to ensure smooth order fulfillment and receivables management
- Submit sales activity reports and participate in quarterly inventory counts
- Perform additional sales duties as assigned

QUALIFICATIONS

- High school diploma or GED required
- 1–2 years of sales experience (food industry experience preferred)
- Strong communication skills and the ability to work effectively with clients and internal teams
- Basic computer skills; proficiency in MS Word, Excel, PowerPoint
- Ability to manage multiple tasks, prioritize effectively, and work independently
- Valid driver's license and ability to travel to customer sites
- Positive, outgoing, and professional demeanor

SALARY USD \$45,200 – \$57,000

LOCATION Honolulu, HI

BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description