



JAC Recruitment

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JAC Recruitment Thailand

PR/120014 | Sales Assistant Manager

Job Information

Recruiter

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Job ID

1602440

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 01:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Assistant Manager (Machinery Tools/Cutting Tools)

Location: Bang Na

Industry: Machinery Tools/Cutting Tools

Key Responsibilities

- Manage the staff (3-5 members)
- Keep good relationship with clients longer
- Establish the vision, goals, and strategies for the Sales department to drive revenue growth.
- Conduct sales activities, including visiting new and existing customers to strengthen relationships.

- Manage, lead, and mentor the sales team to achieve targets and foster professional development.
- Analyze market trends, competitor actions, and customer feedback to make informed business decisions.
- Summarize sales reports and status updates and present them to the Japanese Managing Director.

Qualification:

- Bachelor's degree
- Have experience as Sales and team management.
- Experience in senior sales or manager. (Cutting Tools, Machinery and Tooling for Industrial)
- Having experience with factory customers is preferable.
- Fluent in English.
- Have own car.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description