



JAC Recruitment

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JAC Recruitment Indonesia

## CR/123918 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1602355

**Industry**

Other (Trade)

**Job Type**

Contract

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

September 8th, 2026 14:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

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- ☒ Develop and maintain relationships with existing and prospective customers
- ☒ Identify new business opportunities and support sales growth
- ☒ Coordinate with customers and suppliers regarding product specifications, samples, pricing, and project requirements
- ☒ Support communication between local and overseas stakeholders
- ☒ Prepare sales reports, proposals, and business-related documentation
- ☒ Collaborate with internal teams to ensure smooth project execution and customer satisfaction

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- ☒ Experience in a sales role, preferably within a Japanese company
- ☒ Prior Knowledge and experience in international trading is mandatory
- ☒ Business-level English proficiency is mandatory
- ☒ Japanese or Mandarin language skills are preferred but not required
- ☒ Previous experience in chemical/machinery industry is an advantage
- ☒ Strong communication, negotiation, and interpersonal skills
- ☒ Positive, proactive, and results-oriented mindset
- ☒ Valid driver's license (SIM A) is required

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description