



CR/123917 | LPK Jinzai Servis Indonesia

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1602354

Industry

Education

Job Type

Contract

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 02:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Develop and expand business opportunities with Japanese companies seeking Indonesian and Vietnamese workers.
- Conduct business development activities through calls, emails, online meetings, and networking.
- Build and maintain strong relationships with Japanese clients and partners.
- Identify hiring needs and propose suitable manpower solutions.
- Coordinate closely with internal teams to ensure smooth recruitment and deployment processes.
- Conduct market research to identify new business opportunities in Japan.
- Support business trips to Japan when required.
- Contribute to the development and growth of the company's Indonesian operations.

Requirements

- Business-level Japanese communication skills (JLPT N2).
- Proven experience in Business Development, Sales, or Client Acquisition.
- Strong ability to build relationships with Japanese clients.
- Understanding of Japan-related recruitment or manpower sending business is an advantage.
- Ambitious, self-driven, and willing to travel to Japan when required.

#LI-JACID

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Company Description