



Senior Analyst Sales Operations

【800万/FP A/外資/定着率◎/柔軟な働き方】での募集です。 管理会計の...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

【800万/FP A/外資/定着率◎/柔軟な働き方】

Job ID

1602008

Industry

Electronics, Semiconductor

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 8 million yen

Work Hours

09:00 ~ 17:30

Holidays

詳細は求人ご紹介時にご案内いたします。

Refreshed

July 9th, 2026 18:06

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2391669】

■Job Description Summary:

Responsible for supporting sales on financial planning analysis (FP A) channel support for Japan office. Role will oversee Japan activities on Revenue pipelines distributors to support sales strategy execution.

■Roles and Responsibilities:

Responsible to support Japan Sales on top line activities (revenue pipelines distributors)

Analyze the performance/market and propose action plans to support and influence the of revenue/pipelines by identifying growth opportunities.

Support Regional Distribution Director to manage KPI's with our authorized distributors.

Develops lean mindset within Japan Sales Operation Channel team: Standardization of work process create efficient distributor MGMT process teaching process improvement methodology.

Prepare materials for routine sales review QBR presentations.

Required Skills

■Required Qualifications:

At least 3 years of FP A experience or Sales Operation.

This role requires experience in the FP A operations or Sales Operation.

■Desired Characteristics

Strong oral and written communication skills.

Strong interpersonal skills.

Demonstrated ability to analyze and resolve problems.

Demonstrated ability to lead programs/projects.

Prior FP A experience

Company Description

ご紹介時にご案内いたします