



【1000～1500万円】Service Manager 【食品加工機 国際的マーケットリーダー】

JBT Marel Japan株式会社での募集です。 管理職（工場・技術マネジ...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

JBT Marel Japan株式会社

Job ID

1601336

Industry

Electronics, Semiconductor

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 15 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度 10日 【休日】完全週休二日制 夏季休暇 年末年始

Refreshed

July 9th, 2026 18:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2287059】

【職務概要】

飲料・食品メーカー向け産業機械のアフターサポートを行なうサービスエンジニアチームのマネージャーポジションです。約7名のチームのピープルマネジメントを担い、顧客へのサービス向上を行ないます。

【主要顧客】

大手食品メーカー（スターゼン、日東ベスト、伊藤ハム、ニチレイ）

飲料メーカー（森永乳業、タカナシ乳業など）

【製品例】

食品・飲料加工機（冷凍機、冷却器、オープン、フライヤー、フルーツ搾汁機、充填機、殺菌機などのプロセス機器）

【レポートライン】

日本法人カントリーマネージャー

Main Responsibility

- Manage the service team in Japan including technical supporting field service planning administration for service spare parts

- To carry out Service Sales activities spare parts service ProCare Upgrades
- Work closely with team improving the overall service performance of the company in the Japan region for FoodTech

Processing equipment dealing with multinational firms as well as with local players

- Drive and develop proactive service mindset delivering superior service to our customers
- Participate in developing a 3 year strategic operational plan with quarterly forecast and action plan together with leadership

- Work closely with the leadership on defining and deploying new processes to improve service operations in the region
- Responsible to develop nurture and mentor the Japan team skill matrix competence gap analysis and competence development programs

- Build strong relationship with other departments such as Project Management Applications Finance HR and the other Regional service teams

- Working closely with sales management in Japan to expand the product portfolio offered in Asia Pacific

- Be an integral part of the Key Account Management team in Japan

- Visiting key customers at their HQ（Procurement Directors Engineering Industrial Directors etc.）and at their plants

- Updating weekly reporting monthly sales and pipeline

- Strongly engaged in working with the regional Service teams to improve supply chain of parts and recruitment and training of new engineers and specialists.

Number of Subordinates: 15

This position works closely with:

- Customers
- Service Sales and Sales Support people of JBT MAREL
- Various Business Units of JBT MAREL
- Projects team and project coordinators of JBT MAREL
- Engineering locally equipment suppliers 3rd party supplier allied suppliers strategic partners
- Business control Accounting
- Project Management of equipment suppliers
- Sales support of equipment suppliers
- Application support of equipment suppliers

Budget / revenue responsibility • USD 4.5 million

Required Skills

- 5 years of service team management experience
- Business Level English

Company Description

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