

【Digital transformation (DX) 】Chinese Sales Supervisor/Acco

日系グローバル企業 百年以上歴史のある

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1601194

Industry
Hardware

Company Type
Large Company (more than 300 employees)

Job Type
Permanent Full-time

Location
Vietnam

Salary
4 million yen ~ 6 million yen

Salary Bonuses
Bonuses paid on top of indicated salary.

Refreshed
October 28th, 2026 06:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

- Take care of current Chinese customers
- Search & develop new Chinese customers
- Research and grasp market trend, trade development, and any possible opportunities
- Make sales plan and manage with Sales Managers
- Create sales proposal, necessary document, and coordinate with related departments
- Report to Sales Manager
- Other assignment as requested from Sales Manager

【Requirement】

- Working location: Hanoi City
- Chinese/Taiwanese person living in Vietnam is priority
- Have direct sales experience in Vietnam
- Business level English, and Basic Vietnamese would be a plus
- Well organized and high sense of responsibilities
- Strong planning and analytical skills
- Good communication, negotiation, and presentation skills
- University certificate

Offer Details (Employment Terms)

Salary: USD 2,000 and above (gross) + incentives + annual bonus (equivalent to one month's salary). Salary is negotiable based on experience, and candidates with relevant experience will be offered a more competitive package.

Work Location: Hanoi

Working Hours: Monday to Friday, 8:00 AM – 5:00 PM or 8:30 AM – 5:30 PM, including a 1-hour lunch break.

Leave and Benefits: Weekends and public holidays off (in accordance with the Vietnamese calendar). Annual leave of 15 days per year. Additional benefits include sick leave (3 days per year), women's leave (2.5 days per year), and one birthday leave day per year.

【Benefits】

- Competitive salary + Commission
- Lunch allowance, Transportation allowance, Housing allowance
- Visa and work permit, temporary resident card fee
- 01 Flight ticket to Vietnam
- Hotel in Vietnam (first 2 weeks)
-Full benefit as Vietnam labor law: insurances, annual leave
-Private health insurance + 24 hour-accident insurance
- Annual health check-up at international clinic
- Company trip, teambuilding activities, quarterly dinner
- Young and friendly working environment

Company Description