



PR/123899 | Senior Sales Staff

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1600957

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a **well-established Japanese automotive component manufacturer**, is looking for a Senior Sales Staff to support customer relationship management, quotation handling, and business coordination with automotive industry clients.

Key Responsibilities

- Process customer quotation requests and prepare commercial proposals
- Develop feasibility studies and manage part order documentation
- Coordinate with internal departments to ensure on-time delivery schedules
- Handle engineering changes and customer confirmation requests
- Manage price negotiations and customer forecast planning
- Maintain strong relationships with existing customers
- Support business growth and customer satisfaction initiatives

Requirements

- Bachelor's degree in Industrial Engineering, Marketing, or related Engineering fields
- Minimum 3–5 years of experience as Sales Staff or Sales Engineer in automotive manufacturing industry
- Experience working in a Japanese company is preferred
- Strong English communication skills, both written and verbal
- Knowledge of technical drawings is an advantage

- Advanced skills in Microsoft Excel and PowerPoint
- Strong negotiation, communication, and interpersonal skills
- Professional attitude with customer-oriented mindset
- Willing to work in Karawang

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Company Description