



CR/097340 | Corporate Sales / Business Development

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1600941

Industry

Other (Trade)

Job Type

Contract

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

The company is a leading provider of cloud-based enterprise solutions designed to help organizations streamline operations and enhance workforce productivity. With a focus on innovation, flexibility, and user-centric design, it supports businesses in managing their people, processes, and strategic goals more effectively.

This is a 6-month agency contract role (possibility of renewable/extension).

JOB RESPONSIBILITIES

- Promote and increase market awareness of Company's technology and applications.
- Create new business opportunities through targeted outbound calling and prospecting within large enterprise organizations.
- Develop, maintain, and strengthen relationships with senior executives by gaining insight into their business, challenges, future initiatives, and strategic plans to address their needs with Company's solutions.

- Meet monthly and quarterly targets for new business opportunities.
- Serve as a valued member of the regional sales team, partnering with country managers and collaborating cross-functionally with marketing to establish and execute a joint business development strategy.

JOB REQUIREMENTS

- Atleast 3 years of overall work experience.
- Atleast 2 years of experience in inside sales or sales development.
- Korean language proficiency (written and spoken) to communicate effectively with Korean-based clients and stakeholders.
- Handling Korean market business development, hence experience prospecting and/or selling within the Korean market.
- Knowledge of consultative selling methodologies.

Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

Working Location: Singapore

Bhadoria Shilpalekha Vikas (R1876178)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

#countrysingapore

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Company Description