



PR/119982 | Medical Sales Specialist (CVT, OR)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1600916

Industry

Medical Device

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Area: Bangkok-East

Responsibilities:

- Develop, implement and maintain account management plans to drive growth strategies for key accounts in Bangkok and Eastern area
- Create customer awareness, recommending product types and arranging and participating with product demonstration
- Negotiate sales agreements within organizational policy guidelines
- Provide technical advice/ product education to both customers and fellow colleagues
- Business to business representation at key local events
- Review and analysis sales, to monitor sales achievements and identify opportunities across specific accounts and territories
- Complete and submit all reports (sales, customer and expenses, etc.) within the time requested by manager

Qualifications:

- Bachelor's degree in Medical, Biotechnology, Sciences, or any related field
- Strong sales skill, at least 3 years of experience in medical devices & supplies (Preferably in consignment, CVR, OR)
- Self-driven, High responsibility, with excellent communication and interpersonal skills
- Good English proficiency

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Company Description