



## PR/123833 | B2B Sales Staff (Automotive Chemical Products)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1600413

**Industry**

Automobile and Parts

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 30th, 2026 16:58

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Requirements:**

- 1–2 years of experience in B2B sales within the manufacturing industry
- Experienced in preparing proposals and acquiring new customers
- Must possess a valid SIM A (driving required)
- Willing to work in a mobile role across industrial areas (mainly Cikarang & Karawang)

**Responsibilities:**

- Look for new customers and business opportunities to increase sales

- Visit customers regularly to present products and explain benefits
- Understand customer needs and offer suitable solutions using adhesives and sealants
- Follow up orders and coordinate with internal teams to ensure on-time delivery
- Provide after-sales support and ensure customer satisfaction

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description