



PR/123811 | Sales Manager (DTY Yarn & Polyester Yarn)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1600411

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

June 30th, 2026 16:58

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications

- **Minimum 4 years of B2B sales experience** in textile-related products such as **DTY yarn, polyester yarn, crochet machines, needle loom machines, covering machines, or similar textile machinery/materials.**
- **Strong network with suppliers or manufacturers** in the textile and **undergarment accessories industry** whose production requires **elastic materials or elastic tapes**, such as **socks manufacturers, undergarment accessories manufacturers, elastic yarn manufacturers, or related industries.**
- Confident communication skills in **English**; ability to speak **Mandarin** will be a strong advantage.
- Possess **own transportation (preferably a car)** and willing to **travel frequently across Indonesia**.

Responsibilities

- Increase the Company's market share in Indonesia for **rubber thread / latex thread products** within the **textile and garment manufacturing industry.**

- Build and maintain strong relationships with **textile and garment manufacturers, socks manufacturers, underwear manufacturers, elastic tape manufacturers, gloves manufacturers, and sportswear manufacturers.**
- Conduct regular visits to **existing and potential customers** across Indonesia to identify new business opportunities and market demand.
- Gather **market intelligence**, including competitor activities, pricing, customer trends, and potential accounts within the industry.
- Attend exhibitions, customer meetings, and business discussions to support the Company's business growth in Indonesia.

Think you tick all the boxes? Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra) briefly explaining why you're the best fit** for this role.

Your next big career move starts here!

#LI-JACID

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Company Description