



PR/118639 | Sales Engineer

Job Information

Recruiter

JAC Recruitment UK

Job ID

1600336

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Netherlands

Salary

Negotiable, based on experience

Refreshed

June 30th, 2026 11:04

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company: Manufacturer**Position: Sales Engineer****Type of Position: Fixed-term contract *Potential to become a permanent position after 12 months****Working Hours: Full time, Monday to Friday****Work Arrangements: On-site****Key Responsibilities :**

- Generate leads and develop opportunities by attending events and presenting technologies, products, and services
- Build and maintain relationships with principals, engineering firms, partners, and customers
- Identify market trends, support new business, and contribute to sales processes and promotion strategies

- Act as the primary contact for technical inquiries, issue coordination, and problem resolution
- Deliver product training internally and to customers
- Advise clients on methods and designs, and support onboarding, planning, and project execution

Mandatory Requirements :

- Background in civil or geotechnical engineering, with practical experience in related construction projects
- At least 3 years of experience in a technical sales role
- Native-level Dutch and strong English skills, both written and spoken
- Proficiency in Microsoft Office and familiarity with AutoCAD

Preferred Requirements :

- Ability to engage in detailed technical discussions with clients and stakeholders
- Capability to work effectively in multicultural and international environments
- Strong communication skills, including verbal, written, and interpersonal
- Willingness to travel for conferences, seminars, and client meetings
- Self-motivated, proactive, adaptable, solution-oriented, culturally aware, and committed to continuous learning

*We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description