



PR/119881 | Sales (Automotive)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1600290

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 30th, 2026 10:39

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description

- Manage and develop relationships with local customers
- Negotiate and manage business development and sales related activities
- Support and cover assigned sales areas
- Coordinate with key decision-makers
- Monitor customer demand, forecasts, pricing, and contracts
- Manage customer issues related to quality, delivery, and cost changes

Qualification

- Bachelor's degree in engineering, marketing, business or any other related field.
- Understanding automotive supply chains and manufacturing processes
- Experienced dealing with development cycles
- Strong communication and Coordination skills
- Strong communication in English and Thai
- Having negotiation, customer relationship management, and problem solving skills
- Having owned a vehicle.
- Able to visit customers in the up country (Bangkok and vicinity areas)

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Company Description