



PR/118596 | Real estate investor

Job Information

Recruiter

JAC Recruitment UK

Job ID

1600075

Industry

Real Estate Brokerage, Management

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 18:17

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About the Role

A global real estate advisory firm is seeking an experienced professional to support its growing cross-border real estate business in Japan.

This role will be based in Tokyo and embedded within a leading Japanese financial institution under a strategic partnership framework. The position will report into the firm's global headquarters and play a key role in originating and executing inbound investment opportunities into Japan.

Key Responsibilities

- Support and execute commercial real estate transactions in Japan, particularly for international investors
- Originate and manage cross-border investment opportunities, with a focus on inbound capital (Europe/UK and other regions)
- Collaborate closely with internal global teams and local partner stakeholders
- Provide market insights and advisory services related to Japanese real estate (commercial and/or residential)

- Assist in structuring and closing transactions, including coordination with legal, financial, and external partners
- Build and maintain relationships with institutional investors and clients
- Contribute to the expansion of the firm's Japan-related business platform

RequirementsMandatory

- Strong bilingual capability: Japanese (native level) and English (business level or above)
- Proven experience in Japanese real estate transactions (commercial preferred)
- Solid understanding of Japan real estate market, practices, and regulations
- Ability to work in a cross-border, matrix organizational environment
- Strong stakeholder management skills

Preferred

- Experience working in an international real estate firm, investment bank, or advisory platform
- Exposure to cross-border deals or international investors
- Background in commercial real estate (office, retail, logistics, etc.)
- Experience working in partnership-based or secondment-style environments

Employment Conditions

- Employment by: Global headquarters (overseas entity)
- Work location: Tokyo (embedded within partner organization)
- Employment type: Full-time, permanent
- Reporting line: Overseas headquarters (with local functional collaboration)

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Company Description