



PR/097306 | Sales Executive

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1600067

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

July 10th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a leading Asia-based distributor of semiconductors and electronic components, is currently hiring for sales executive. The successful candidate will manage client accounts, handle quotation processes, understand customer expectations, and strengthen business relationships.

Key Responsibilities:

- Manage customer accounts by preparing quotations, understanding requirements, and building strong client relationships.
- Drive sales performance through demand forecasting, budget planning, and achieving assigned revenue targets.

- Coordinate with suppliers and regional headquarters on pricing, product information, and technical support matters.
- Monitor sales activities and performance closely, ensuring alignment with monthly and annual business objectives.

Key Requirements:

- Diploma/Degree in Electronics preferred; experience in electronics distribution/sales,
- Strong communication skills and the ability to collaborate effectively within a team environment
- Willingness to travel regionally

Interested applicants please click APPLY NOW

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description