



PR/119839 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1600018

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 16:34

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Coordinate and communicate with customers and contractors.
- Achieve assigned sales targets.
- Develop new relationships with customers, understand their needs, and prepare proposals.
- Maintain and strengthen relationships with existing customers through regular visits and engagement.
- Identify and develop new customers by creating strategies to win their business.
- Collaborate with customers and cross-functional teams to ensure timely delivery of products and services.

Qualifications

- Bachelor's degree in Engineering (Electrical Engineering is an advantage)
- 1–2 years of experience in Sales or Customer Service
- Experience in manufacturing sales or working with Chinese businesses is a plus
- Experience in selling pneumatic products or PLC-related products is an advantage
- Willing to work in the Rayong area (candidates residing in Rayong are preferred)
- Good command of Thai and English for daily communication, internal coordination, and report preparation
- Pleasant personality with strong self-motivation and work ethic
- Must hold a valid driving license and own a personal car

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description