



PR/087507 | Sales Supervisor(m / f / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1599913

### Industry

Other (Manufacturing)

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

June 26th, 2026 12:06

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

None

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### Company and Job Overview

A packaging materials and caps manufacturer for the food and beverage industry is hiring a Sales Supervisor(m/f/d) in Central Germany (southern Thuringia).

### Job Responsibilities

The Sales Supervisor develops and manages sales strategies, builds good customer relationships, and supervises the sales process to achieve organizational revenue goals.

- Sales

Develop and implement sales plans and strategies.

Target the key performance indicators (KPIs)

Developing and managing a customer portfolio, maintaining strong relationships with new and existing clients to actualize business opportunities.

Presenting our products or services to customers and win the long-term contracts.

Sales product management, maintain the sales product and design list. Lead the product qualification process with customer and internal departments.

Collaborating with internal departments, including SCM, logistic team, quality control department to ensure client satisfaction.

Order Management: Handle customer order/delivery process  
Conduct the sales projects and market research  
- Delivery  
Manage delivery schedule of products/documents  
Support delivery of products with logistic team

**Job Requirements**

Fluency in German and English is mandatory  
At least 3–5 years of B2B sales experience in the manufacturing industry  
Experience in packaging materials or sales to food and beverage manufacturers is a strong advantage

**Benefits & Others**

A company car will be provided  
On-site position; depending on current residence, housing allowance or relocation support may be considered (negotiable)  
Working hours: 40 hours/week (7:00–16:00 production hours; flexible)  
Holidays: 30 days per year

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding

#LI-JACDE #countrygermany

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.de/privacy-policy>  
Terms and Conditions Link: <https://www.jac-recruitment.de/terms-of-use>

---

Company Description