



PR/087454 | Sales Representative – Industrial Sealing Solutions (m / f / d)

## Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1599875

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 12:05

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### Company and Job Overview

A leading Japanese company in the sealing industry is looking for a Sales Representative – Industrial Sealing Solutions (m/f/d) near Munich.

### Job Responsibilities

We are looking for a motivated and customer-focused Sales Representative to promote and sell our gasket and packing products to industrial clients. This role requires strong communication skills, technical understanding of sealing solutions, and the ability to build long-term relationships with customers across various industries.

- Develop and maintain relationships with existing and potential clients
- Identify customer needs and propose appropriate gasket and packing solutions
- Prepare and deliver product presentations and quotations

- Negotiate contracts and close sales deals
- Collaborate with engineering and production teams to ensure customer satisfaction
- Monitor market trends and competitor activities
- Attend and participate industry exhibitions and trade shows as needed
- Maintain accurate sales records and reports

### Job Requirements

#### Must-have

- Bachelor's degree or equivalent experience (engineering or business preferred)
- Prior experience in industrial sales or technical product sales is a plus
- Business level English

#### Nice-to-have

- Knowledge of sealing products such as gaskets, packing, or related components(preferred)
- Proficiency in Microsoft Office
- Self-motivated and goal-oriented mindset

### BENEFITS

- Competitive salary with performance-based incentives
- Company car
- Opportunities for career advancement
- Opportunities for speaking Japanese(not mandatory)
- Paid holidays(30days/year)

Career Progression: Potential to advance to Sales Manager or Key Account Lead roles.

Travel Requirements: Approx. 20–30% (Italy & EU)

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #countrygermany

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