



PR/118589 | Sales Account Manager (Technology) in Brussels

Job Information

Recruiter[JAC Recruitment UK](#)**Job ID**

1599844

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Belgium

Salary

Negotiable, based on experience

Refreshed

August 21st, 2026 06:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Account Manager (Junior)

Company: IT Company

Location: Brussels, Belgium (Hybrid)

Salary: €40,000 – €50,000 (depending on experience)

Job Description

As an Account Manager, you will serve as the primary point of contact for assigned client accounts, ensuring the delivery of excellent service while driving business growth. Your responsibilities will include:

- Acting as the lead point of contact for all matters related to designated accounts
- Managing and overseeing customer activities

- Achieving sales targets and budget expectations
- Generating new leads and increasing sales volume within assigned accounts
- Building and maintaining strong, long-term customer relationships
- Understanding and reporting on customer satisfaction, expectations, and future needs
- Networking within our global group to promote new and existing business solutions
- Understanding client requirements and helping to create scalable, tailor-made proposals and solutions

Requirements

- Solid understanding of technology, including IT infrastructure, cloud services, software solutions, or related areas
- Business-level in English
- Strong logical thinking and problem-solving capability
- Excellent communication skills
- Ability to travel within Europe
- IT Consulting experience (nice to have)
- Business level in French or Dutch (nice to have)

We regret to inform applicants that only shortlisted candidates will be notified.

Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description