

PR/123887 | Technical Sales Manager (UPS & MV Drives)

Job Information

Recruiter
JAC Recruitment Indonesia

Job ID
1599814

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Indonesia

Salary
Negotiable, based on experience

Refreshed
November 13th, 2026 10:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

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We are currently looking a driven and experienced ?????????????????????????????????????? ??????????????????????
????????????????????????????????? with strong expertise in electrical products, and a passion for delivering customer-focused solutions.

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- Lead pre-sales activities for UPS (Uninterruptible Power Supply) or MV Drives (Medium Voltage Drives)
- Analyze client needs and design tailored technical solutions

- Prepare technical proposals, system design, and costing
- Deliver presentations & product demonstrations to customer
- Act as a trusted advisor to clients, support tendering and bidding process

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- Bachelor’s Degree in Electrical Engineering or related field
- Min. 5 years of experience in Technical Sales / Pre-Sales / Solution Engineering
- Experience in leading or supervising team members and able to work independently
- Proven experience in UPS and/or MV Drives solutions
- Good command of English (spoken & written)

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Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description