



PR/123857 | Sales Executive - Personal Care Ingredients

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1599793

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Overview

We are looking for a **highly motivated Sales Executive** to join one of our clients, a **well-established chemical principal**. This role focuses on **sales and business development for personal care ingredients**, with strong exposure to both distributors and end users.

Requirements

- Bachelor's degree in chemistry, chemical engineering, or other related fields.
- **At least 3 years of experience in personal care ingredients.**
- **Proven track record of achieving or exceeding sales targets within the personal care industry.**
- Strong communication, negotiation, and presentation skills.
- **Fluent in English, both written and spoken.**

Responsibilities

- **Actively develop new business opportunities within the personal care market, with a strong focus on new client acquisition.**
- **Manage the end-to-end sales process**, including client visits, proposal preparation, supplier coordination, and follow-up activities.
- **Achieve sales targets and drive business growth.**
- **Maintain a high standard of customer service** through active engagement and collaboration with internal stakeholders.
- Stay updated on industry trends, emerging ingredients, and market developments.

Think you tick all the boxes? Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra) briefly explaining why you're the best fit** for this role.

Your next big career move starts here!

#LI-JACID

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Company Description