



PR/123853 | Marketing Executive - Chemical

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1599791

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Identify and develop new business opportunities in the chemical market
- Maintain and strengthen relationships with existing clients
- Prepare and deliver product presentations and proposals to customers
- Coordinate with suppliers and internal teams for order fulfillment
- Monitor market trends, competitor activities, and customer needs
- Handle sales administration, including quotations, contracts, and reporting
- Ensure timely follow-up on inquiries and customer requirements

- Achieve assigned sales targets and support overall business growth

Requirements:

- Bachelor's degree from any major
- Fluent in English (mandatory)
- Japanese or Chinese language skills are an advantage
- Experience in trading company or chemical industry (mandatory)
- Strong personality with good communication and negotiation skills
- Proactive, result-oriented, and willing to travel for business
- Able to drive and hold a valid driver's license

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Company Description