



## PR/123829 | Senior Sales Staff / Assistant Supervisor

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1599781

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:55

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Basic

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client, **a leading Japanese electronics manufacturing company**, is seeking an experienced Sales professional to develop and manage client relationships in the B2B manufacturing sector.

#### Key Responsibilities

Develop new business opportunities and maintain existing client relationships

Conduct client visits and negotiate sales contracts

Prepare sales proposals, quotations, and presentations

Coordinate with internal teams to ensure customer satisfaction

Achieve sales targets and prepare sales reports

Build long-term partnerships with customers

### Requirements

Minimum **Diploma (D3) or Bachelor's degree (S1)** in any field

Minimum **3-5 years of sales experience**, preferably in manufacturing industry

**Business-level English** proficiency (able to conduct business conversations)

Strong negotiation and communication skills

Proactive, target-oriented, and customer-focused

Willing to conduct regular field visits

Willing to be placed in Karawang area

### Preferred Qualifications

Experience in **B2B sales** in manufacturing sector

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description