



PR/123797 | Sales (Freight Forwarding)

## Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1599762

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 26th, 2026 11:55

## General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Description:**

- Identify and pursue sales opportunities within the forwarding (ocean & air) and export-import sector
- Build networking with external parties to get new clients or projects
- Understand client needs and tailor solutions to meet their specific requirements
- Negotiate terms and pricing agreements with clients
- Maintain existing customer as well as finding new clients

**Requirement:**

- Min. High school graduate or above
- Having experience min. 1 years as sales from Freight Forwarding/Logistic company
- Able to speak English for business level

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Company Description