



PR/097292 | Technical Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1599722

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 26th, 2026 11:50

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

We are a globally established technology organisation specialising in the design and manufacturing of advanced power supply solutions, serving industries such as industrial automation, healthcare, telecommunications, and energy. With a strong international presence, we are committed to delivering high-performance, reliable products through continuous innovation and engineering excellence. Our Singapore operations play a key role in research and development, offering engineers the opportunity to work on end-to-end product development—from design and simulation to testing and production—within a collaborative environment that supports learning, technical growth, and career progression.

JOB RESPONSIBILITIES

We are looking for a driven and customer-focused Technical Sales Engineer to grow our business in power supply and power test solutions.

This is a dynamic role where you will combine technical expertise with sales skills, working closely with customers to deliver

the right solutions while driving revenue growth.

- Drive sales of AC/DC power supplies, programmable power sources, and test solutions
- Identify and develop new customers and business opportunities
- Manage and grow existing customer accounts
- Understand customer requirements and recommend technical solutions
- Conduct product presentations and demonstrations
- Prepare quotations, negotiate pricing, and close deals
- Support customers from pre-sales to after-sales stages
- Work closely with internal teams to ensure smooth project delivery

JOB REQUIREMENTS

- Diploma / Degree in Electrical & Electronics Engineering or related
- Min. 2 years of experience in technical sales / applications engineering
- Basic understanding of:
 - Power electronics / AC-DC systems
 - Electrical specifications (voltage, current, etc.)
 - Ability to read datasheets and schematics
 - Strong communication and presentation skills
 - Customer-focused with strong problem-solving ability
 - Self-driven, proactive, and results-oriented

NICE TO HAVE (BONUS SKILLS)

- Experience with power supplies or test & measurement equipment
- Background in industrial electronics / automation / energy sectors
- Experience handling RFQs, tenders, or distributor networks

Working Location: Singapore

Ng Siew Thien (R22107842)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description